Alexander Lozhechkin

Chief Information Officer · Board Member

LinkedIn · Russian (native) · English (fluent) · German (intermediate)

Profile

Technology executive and an engineer at heart: PhD in computer science, started out as a software developer. CIO and Board Member at Raiffeisenbank Russia, where the technology organisation has grown. Previously led international teams at Amazon Web Services and Microsoft across Central and Eastern Europe (32 countries) and EMEA Emerging Markets (100+ countries). In 2021 moved from the vendor side — helping other organisations adopt technology — to being accountable for the technology of a bank. Develops successors, changes how large organisations deliver, and works with executive and supervisory boards on technology priorities and investment.

Raiffeisenbank Russia

Chief Information Officer and Board Member Moscow and Vienna · October 2021–present

- Lead the technology organisation through a period of growth, and share responsibility for bank-wide strategy and investment decisions.
- Changed how the bank delivers: new features now ship several times faster, and fixes typically ship within days.
- Established competency frameworks, leadership calibration and succession planning. Prepared internal successors through broader responsibilities, cross-bank initiatives, acting assignments and coaching, including subsequent CTO appointments.
- Lead engineering teams to strengthen resilience, business continuity and technology independence. Established a regular cost-management cadence while investing selectively in security and data.
- Initiated and oversaw a wholly owned technology company and a joint venture, including business cases, corporate approvals, budgets and leadership appointments.
- Align business leaders, the Supervisory Board, fellow executives and group stakeholders on technology priorities, investment choices and major changes. Build support across organisational boundaries and reconcile competing interests.
- Established governance and a regular rhythm of business across the technology leadership team, with clear accountability and follow-through on execution; with HR, turned employee feedback into prioritised initiatives with owners, resources and success measures.

Amazon Web Services

Senior Manager, Partner Solutions Architecture, EMEA Munich · April 2020–October 2021

Senior Manager, Solutions Architecture, EMEA Emerging Markets Munich · January 2019–April 2020

- Led a cross-country team of solutions architects covering 100+ countries of EMEA Emerging Markets and served on the regional leadership team; then took over Partner Solutions Architecture across EMEA and built its team of managers.
- Conceived and led the Developer Initiative, taking it from a six-page business case to funded execution and adoption as a key EMEA regional initiative.
- Initiated and developed strategic collaboration with JetBrains, bringing leadership and engineering teams together to deliver AWS integrations for JetBrains IDEs, including the AWS Toolkit for Rider and cloud debugging.
- Led hybrid-cloud integration initiatives with regional cloud providers.
- Amazon Bar Raiser: independent voice in hiring decisions across teams.

Microsoft

Principal Group Manager, Commercial Software Engineering, CEE Munich · 2017–December 2018

Director, Developer Experience (DX), Central and Eastern Europe Munich from 2014 · December 2013–2017

- Led the developer-platform and ecosystem organisation across Central and Eastern Europe — 9 subsidiaries, 32 countries, a two-tier team of 100+ technical experts — and served on the CEE leadership team.
- Moved the organisation from evangelism and technical marketing to business development through software companies and developer ecosystems, as Microsoft shifted from licensing to cloud.
- Formed and led the new Commercial Software Engineering unit in CEE after a major reorganisation, moving from evangelism to co-engineering with customers; subsequently took on an industry-focused EMEA remit.

Director, Developers and Platform Evangelism, Russia Moscow · October 2009–November 2013

Technical Evangelism Manager, Russia Moscow · April 2004–October 2009

- Progressed from an individual contributor through team leadership to Director, managing managers and joining the leadership team of Microsoft Russia.
- Built developer communities and ecosystems around Microsoft platforms and development tools; brought the TechEd conference and the Imagine Cup worldwide finals to Russia for the first time.

Docsvision and Digital Design

Software developer, architect and engineering leader Saint Petersburg · August 1999–April 2004

Started in software development and grew into architecture and engineering-team leadership, taking a software product from scratch to major enterprise deployments.

Education and leadership development

PhD in Computer Science (Candidate of Sciences) · St. Petersburg State Transport University (PGUPS) · 2004

Engineer's degree in Electronics (five-year programme) · Saint Petersburg State University of Aerospace Instrumentation (SUAI) · 2000

INSEAD International Directors Programme · In progress

Microsoft Senior Leaders Bench (leadership programme for the top 4% of Microsoft leaders) · 2007–2016

Public work

Co-host of the Breslav and Lozhechkin podcast. Writer and conference speaker on technology organisations, leadership, culture and working across countries. All materials are in Russian.

Podcast · Writing · Talks

Selected areas of experience

Technology strategy and operating models; leadership development and succession; AI-enabled organisational transformation; resilience and technology independence; cloud and developer ecosystems; international teams; technology investment and executive governance.